

# Job Description

## RF Amplifier Sales Representative

Melbourne-Mnemonics-Inc.

### US CITIZENSHIP REQUIRED

#### SUMMARY

To provide focused sales and business development leadership to achieve growth and profitability for the RF Amplifier Business Segment of the Corporation. This individual has the responsibility and authority to perform the assigned tasks listed below.

#### ESSENTIAL DUTIES AND RESPONSIBILITIES

- Identifying and capturing new business opportunities for the corporation's RF Amplifier product lines.
- Supporting the development and implementation of the annual corporate business development plan.
- Maintaining a new business forecast to facilitate business projections.
- Create and maintain or direct the creation and maintenance of product literature and customer presentations.
- Conducting marketing research to identify market trends and competitive influences in the marketplace. Establishing and maintaining competition files.
- Responsible for participating in the quality management system initiatives and adhering to all requirements.
- Responsible for performing other related tasks deemed necessary by superiors.

#### QUALIFICATIONS, EDUCATION AND EXPERIENCE

An experienced marketing professional with significant experience in the marketing and sales of defense and commercial RF Amplifier solutions. BS/BA degree or equivalent. Eight (8) to 10 years professional work experience in sales and marketing, engineering, or program management in military and commercial RF Amplifier markets. Thorough knowledge of military communications markets including major manufacturers, suppliers and customers. Working knowledge of military and commercial electronics applications for the company products. Willingness to travel on both domestic and international basis as required. Demonstrated ability to interface in a positive manner with customers. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

E-Verify Job Type-Full Time 9/80 work week Drug Free Workplace Salary: DOE

E.O.E: race, color, religion, gender, age, national origin, gender identity, individuals with disabilities, veteran status, protected veterans, or disable.

#### About Mnemonics, Inc.

For over 45 years Mnemonics, Inc. has been a high technology supplier in the Aerospace and Defense, and Industrial markets. The corporation is committed to providing cost-effective products, solutions, and services that exceed our customer's expectations while continuously striving for technical superiority and quality.

Mnemonics, Inc. offers an environment where innovation and creativity are the keys to personal and corporate success. If you are looking for the small company environment, excellent salaries, comprehensive benefits; an exciting, and challenging future, then Mnemonics, Inc. invites you to apply.

Visit our website [www.Mnemonics-inc.com](http://www.Mnemonics-inc.com) fill out an application and voluntarily complete the Affirmative Action Form (AAP) / Self-Identification questionnaire.

Mnemonics, Inc.

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